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M.B.A. DEGREE EXAMINATION, APRIL 2025

First Semester

Hotel Management and Catering Science

FOOD PRODUCTION AND PATISSERIE

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 2 = 20)$

- 1. Give two sources for fibre rich food.
- 2. Define Minerals.
- 3. Name any large equipments used in commercial kitchen.
- 4. Name any two types of cooking fuels.
- 5. Define Poaching.
- 6. What is steaming?
- 7. What is Mirepoix?
- 8. Define a chicken stock.
- 9. Name the major ingredients used in bread making.
- 10. Name any two international snacks.

Part B

 $(5 \times 5 = 25)$

Answer all questions choosing either (a) or (b).

11. (a) List down the types of Breakfast.

Or

- (b) List down the functions of Salt.
- 12. (a) List down the rules to be followed while making a good sauce.

Or

- (b) Give the classification of soups.
- 13. (a) What are the characteristics of Braising?

Or

- (b) Why is microwaving considered a fast and rapid way for heat transfer?
- 14. (a) List down the selection points for lamb.

Or

- (b) Give the selection points for fish.
- 15. (a) What are the various ethics to be followed in Kitchen?

Or

(b) List down the classification of ingredients.

2

Answer all the questions choosing either (a) or (b).

16. (a) Explain the importance of Personal hygiene in Kitchen.

Or

- (b) Explain in detail about the types of cooking fuels.
- 17. (a) Explain in detail about the various methods of cooking.

Or

- (b) Explain in detail about the various thickening agents.
- 18. (a) Explain in detail about soups.

Or

(b) Explain in detail about the types of batters.

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M.B.A. DEGREE EXAMINATION, APRIL 2025

Third Semester

Hotel Management and Catering Science

FOOD AND BEVERAGE MANAGEMENT

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 2 = 20)$

- 1. Define work flow.
- 2. What are the tools and equipments used in the receiving area.
- 3. Name any two methods of issuing.
- 4. Name any two dry storage methods.
- 5. Name any four portion control devices used in hotel.
- 6. Define Food cost.
- 7. What is inventory?
- 8. What is Bar control?
- 9. Name two forms used in Bar.
- 10. Define Bar frauds.

Answer all questions, choosing either (a) or (b).

11. (a) How is kitchen space calculated?

Or

- (b) Why is 5PS important in any purchase?
- 12. (a) How is menu designing done for buffets?

Or

- (b) What are the various methods of issuing?
- 13. (a) What are the various concepts of cost?

Or

- (b) Write a note on Rechauffe.
- 14. (a) How are stock levels determined?

Or

- (b) How is food and wine paring done?
- 15. (a) How to control bar frauds?

Or

(b) What are the objectives of Menu engineering?

Part C $(3 \times 10 = 30)$

Answer all questions, choosing either (a) or (b).

16. (a) Explain in detail about Bar Management.

Or

(b) Explain in detail about Menu Engineering.

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17. (a) Explain in detail about Cook Chill system.

Or

- (b) Explain in detail about the Principles of large Scale Commercial Cooking.
- 18. (a) Explain in detail How menu designing is done for various outlets.

Or

(b) Explain in detail about food Production systems.

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M.B.A. DEGREE EXAMINATION, APRIL 2025

Third Semester

Hotel Management and Catering Science

ACCOMMODATION MANAGEMENT

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Section A $(10 \times 2 = 20)$

- 1. What is Rule of Thumb Approach?
- 2. What is Room Tariff Card?
- 3. Write down the basic elements of budget.
- 4. Point out the objectives of budgetary control.
- 5. Define Yield Management.
- 6. What do you understand by Selective Overbooking?
- 7. What is Pathway chart?
- 8. What is a Duty roaster?
- 9. Point out the objectives of training.
- 10. What is Off-the-job-training?

Answer all questions, choosing either (a) or (b).

11. (a) Explain the various factors for evaluating front office operation.

Or

- (b) List out and explain the different types of meal plan.
- 12. (a) What are the various steps in preparing a budget? Explain.

Or

- (b) Differentiate between a capital budget and an operating budget.
- 13. (a) Explain the various benefits of yield management.

Or

- (b) Write down the importance of inventory control in yield management.
- 14. (a) Explain the factors to be consider while calculating staff strength in housekeeping department.

Or

- (b) Point out the various steps in making a duty roaster.
- 15. (a) Write down the concept of 'green housekeeping'.

Or

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(b) Explain the disadvantages of outsourcing housekeeping services.

Section C

 $(3 \times 10 = 30)$

Answer all questions, choosing either (a) or (b).

16. (a) Explain the various steps involved in calculating the room rate according to Hubbart formula.

Or

- (b) Discuss the various factors affecting budget planning in a five star property.
- 17. (a) Identify and discuss the factors that influence yield management decisions in the accommodation industry.

Or

- (b) Enumerate the benefits and advantages of using yield management software in the accommodation industry.
- 18. (a) Explain the key managerial styles commonly used in housekeeping management.

Or

(b) Discuss the current trends in hospitality industry.

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M.B.A. DEGREE EXAMINATION, APRIL 2025.

Third Semester

Hotel Management and Catering Science

RESEARCH METHODS IN HOSPITALITY INDUSTRY

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 2 = 20)$

- 1. What is Descriptive research?
- 2. What is Hypothesis?
- 3. Point out the difference between questionnaire and schedule.
- 4. What is Sampling Error?
- 5. What is the use of Non-Comparative Scales?
- 6. What is qualitative data?
- 7. What do you mean by non-probability sampling method?
- 8. What is Statistical Data Analysis?
- 9. What is the relationship between mean, median and mode?
- 10. What is co-joint analysis?

Part B $(5 \times 5 = 25)$

Answer all questions, choosing either (a) or (b).

11. (a) Explain the various components of a research problem.

Or

- (b) Point out the importance of hypothesis in research.
- 12. (a) Explain the important of obtaining secondary data before primary data.

Or

- (b) State the merits and demerits of sampling method.
- 13. (a) Point out the advantages of qualitative data analysis.

Or

- (b) Explain the primary scales of measurement.
- 14. (a) Point out the significance of data in Statistical Data Analysis.

Or

- (b) How is data presented using tabular method? Explain.
- 15. (a) What are the fundamental weaknesses of a report writing? Explain.

Or

(b) Explain the steps involved in writing a research report.

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Answer all questions, choosing either (a) or (b).

16. (a) Discuss the important points to keep in mind while defining the Research Problem.

Or

- (b) Evaluate the different methods of collecting data.
- 17. (a) How do you select an appropriate scaling technique for a research study? Discuss.

Or

- (b) Briefly explain the steps in cluster analysis.
- 18. (a) Explain the steps for preparing data for analysis.

Or

(b) Discuss the significance of Chi-square test in statistical analysis.

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M.B.A. DEGREE EXAMINATION, APRIL 2025

Third Semester

Hotel Management and Catering Science

FINANCIAL MANAGEMENT

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 2 = 20)$

- 1. Define Finance.
- 2. What is Equity?
- 3. Write a Short note on Public Deposits.
- 4. What is Debentures?
- 5. Write a Short note on Working Capital Gap?
- 6. What is IRR?
- 7. What is Decision Tree?
- 8. What is Current Assets?
- 9. Define Budgeting.
- 10. What is Inventory Costs?

Part B $(5 \times 5 = 25)$

Answer all questions, choosing either (a) or (b).

11. (a) Explain about Risk return trade off in Financial Management.

Or

- (b) Explain the Evaluation of Financial Management.
- 12. (a) Discuss about Regulations about Public Deposits.

Or

- (b) Explain about right Issues.
- 13. (a) Write a note on Financing Approaches.

Or

- (b) Explain about types of assistance.
- 14. (a) Explain about methods of capital investments.

Or

- (b) Discuss about optimum Capital Structure.
- 15. (a) Explain about factors affecting dividend decisions.

Or

(b) Explain about Credit policy in a firm.

Part C $(3 \times 10 = 30)$

Answer all questions, choosing either (a) or (b).

16. (a) Define Financial Management and its Importance.

Or

(b) Explain about Institutional Frame Work.

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17. (a) Discuss about Financing Working Capital.

Or

- (b) Write about Financing by commercial banks.
- 18. (a) Discuss about Management of Current Assets.

Or

(b) Explain about different of Dividend Policy.

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M.B.A. DEGREE EXAMINATION, APRIL 2025

Third Semester

Hotel Management and Catering Science

HOSPITALITY PROJECT MANAGEMENT

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 2 = 20)$

- 1. Define Project.
- 2. What is Capital Expenditure?
- 3. Write a Short note on Feasibility.
- 4. What is Project Risk?
- 5. Define Appraisal.
- 6. Define Project Audit.
- 7. Write a short note on resource Monitoring.
- 8. What do you mean by project Evaluation?
- 9. Define CPM.
- 10. What is PERT?

Part B

 $(5 \times 5 = 25)$

Answer all questions, choosing either (a) or (b).

11. (a) Explain briefly government policies for investment in India.

Or

- (b) Explain importance of Capital Budgeting.
- 12. (a) Write a note on Preliminary Feasibility Study.

 $\Omega_{\mathbf{r}}$

- (b) Explain how to prepare Feasibility report.
- 13. (a) How to prepare model project effectively?

Or

- (b) Explain various facts of appraisal.
- 14. (a) What do you mean by multiple projects?

Or

- (b) What is Resource Management?
- 15. (a) Write down the procedure of CPM analysis.

Or

(b) Explain various steps in PERT.

Part C $(3 \times 10 = 30)$

Answer all questions, choosing either (a) or (b).

16. (a) Discuss identification of project opportunities.

Or

(b) Explain various procedure investment.

17. (a) Discuss Pre-Investment Stage in Project Management in Detail.

Or

- (b) Discuss about steps taken for recovery of industrial sickness.
- 18. (a) What are the good qualities required for Project Manager in an organization?

Or

(b) Explain about Evaluation under uncertainty.

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M.B.A. DEGREE EXAMINATION, APRIL 2025

Third Semester

Hotel Management and Catering Science

HOSPITALITY LAW

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 2 = 20)$

- 1. What is the purpose of the credit Act?
- 2. What is a "breach of contract"?
- 3. What do you mean by building codes?
- 4. What are contagious diseases with suitable examples?
- 5. What are bloodborne pathogens?
- 6. Define OSHA.
- 7. Why GST Registration is necessary?
- 8. What is FSSAI?
- 9. What do you mean by hearing impaired?
- 10. What is CTN Act?

Part B

 $(5 \times 5 = 25)$

Answer all questions, choosing either (a) or (b).

11. (a) Explain the types of contracts seen in hotel operations.

Or

- (b) State the significance of plain language law.
- 12. (a) Are there specific guidelines for pool and spa sanitation in hotels? Explain.

Or

- (b) What permits are required for construction projects according to the Building Codes Act?
- 13. (a) Explain the main components of OSHA hazard communication.

Or

- (b) How does the hospitality industry manage fire safety, including evacuation procedures?
- 14. (a) Explain the power and liabilities of a partner.

Or

- (b) Write down the documents required for obtaining Liquor Licenses.
- 15. (a) Explain the regulations on copyright license for playing music in hotel.

Or

(b) What are the conditions for resale of interstate and international telephone service?

 2

Answer all questions, choosing either (a) or (b).

16. (a) Discuss the key points of Consumer Protection Act in India.

Or

- (b) List down and explain the various Consumer protection laws affecting hotel industry in India.
- 17. (a) Discuss the various features of Building Codes Act.

Or

- (b) Illustrate the various Environment Laws that effect Hotel Industry in India.
- 18. (a) Explain the key occupational health and safety regulations that apply to the hotel industry.

Or

(b) Explain the Boarding and Lodging License seen in hotel operations.

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M.B.A. DEGREE EXAMINATION, APRIL 2025

Fourth Semester

Hotel Management Catering Science

HOSPITALITY MARKETING

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 2 = 20)$

- 1. Define the term "Hospitality marketing".
- 2. Give any two examples for products of hospitality industry.
- 3. What is monitoring in hospitality?
- 4. Write brief about marketing planning approaches.
- 5. Why is guest behaviour important?
- 6. Write brief about cognitive dissonance.
- 7. Why do we need marketing information management?
- 8. Define the term "Questionnaire".
- 9. Define the term "Product mix".
- 10. What is public relations?

Part B $(5 \times 5 = 25)$

Answer all questions, choosing either (a) or (b).

11. (a) Explain about effective risk-taking for marketing success.

Or

- (b) Differentiate between marketing philosophy and traditional approaches.
- 12. (a) Enlist the developing and implementing marketing action plans.

Or

- (b) Describe the factors influence the success of marketing.
- 13. (a) Summarize about purchase stimuli.

Or

- (b) "Identifying the buyers behaviour is an important task in mareting". Justify this statement.
- 14. (a) Mention the significance of Marketing research.

Or

- (b) Explain about marketing information and problem solving.
- 15. (a) Summarize about hospitality networks, pricing mix, strategies and tactics.

Or

(b) Explain about future hospitality marketing developments.

2

Answer all questions, choosing either (a) or (b).

16. (a) Elaborate the sales orientation phase and promotional oriented phase.

Or

- (b) Discuss in detailed notes on hospitality marketing check list.
- 17. (a) Briefly describe about planning for strategic decisions in hospitality marketing.

Or

- (b) Illustrate about sales forecasts and marketing plans in hospitality industry.
- 18. (a) Illustrate the sources of hospitality marketing information systems.

Or

(b) Enumerate the specialities of hospitality marketing mix.

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M.B.A. DEGREE EXAMINATION, APRIL 2025

Fourth Semester

Hotel Management and Catering Science

STRATEGIC MANAGEMENT

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 2 = 20)$

- 1. Write the elements of SWOT Analysis.
- 2. Define the term "Marketing".
- 3. What is Corporate Strategy?
- 4. Give examples for vision.
- 5. What are the levels of Strategy?
- 6. What are stabilization strategies?
- 7. Define the term "Joint Venture".
- 8. What is Internal Growth?
- 9. Expand: ERP.
- 10. What is SAP in Strategic Management?

Part B

 $(5 \times 5 = 25)$

Answer all questions, choosing either (a) or (b).

11. (a) State the objectives of Business System in Strategic Management.

Or

- (b) Write the Functional Planning Policies in Strategic Management.
- 12. (a) Draw the project life cycle diagram.

Or

- (b) Write the Strategic decision making process with example.
- 13. (a) List down the 11 Alternative Strategy in Strategic Management.

Or

- (b) Differentiate between Horizontal and Vertical Diversification.
- 14. (a) Write the importance of merge and acquisitions in Strategic Management.

Or

- (b) Provide the organisational structure of Strategic Management.
- 15. (a) Write the planning and control strategy in Strategic Management.

Or

(b) Highlight the role of leader in facilitating the organisation.

2

Answer all questions, choosing either (a) or (b).

16. (a) Analyse the role of Strategic management in Marketing and Finance.

Or

- (b) Discuss the importance of SWOT analysis in Strategic Management.
- 17. (a) Explain the stages of Strategic Planning Process.

Or

- (b) Elaborate the Advantages and Disadvantages of stability in Strategic Management.
- 18. (a) Narrate the evolution condition of Strategic Management.

Or

(b) Examine the various models of Organisational Climate.

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M.B.A. DEGREE EXAMINATION, APRIL 2025

Fourth Semester

Hotel Management and Catering Science

TOURISM IN THE HOSPITALITY INDUSTRY

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 2 = 20)$

- 1. Define the term "Tourism".
- 2. What is traveler's ages?
- 3. What is attitudes of tourism?
- 4. Write brief about perception in tourism.
- 5. What do you mean by social tourism?
- 6. Define the term "cultural tourism".
- 7. What is International tourism and peace?
- 8. Define the term "International tourism".
- 9. Name any four environmental factors of hospitality industry.
- 10. Write brief about need of tourism policy.

Part B $(5 \times 5 = 25)$

Answer all questions, choosing either (a) or (b).

11. (a) Explain about travel in the industrial ages.

Or

- (b) Summarize about travel in the middle ages in the hospitality industry.
- 12. (a) Enlist the motivations for travel.

Or

- (b) Summarize about psychological dimensions of tourism.
- 13. (a) Summarize about cultural dimensions of tourism.

Or

- (b) Describe the social interaction of tourism.
- 14. (a) Summarize about tools of tourism.

Or

- (b) Explain about economical importance of tourism.
- 15. (a) Explain about types of research tourism.

Or

(b) Summarize about International tourism organizations.

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2

Answer all questions, choosing either (a) or (b).

16. (a) Elaborate the history of travel and tourism.

Or

- (b) Discuss in detailed notes on travel in ancient civilization.
- 17. (a) Briefly describe about the international tourists and travel formalities.

Or

- (b) Discuss in detailed notes on social impacts of tourism.
- 18. (a) How does tourism affect natural environment of a country? Give some examples in India.

Or

(b) Analyze in detail about role of tourism policies in India.

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M.B.A. DEGREE EXAMINATION, APRIL 2025

Fourth Semester

Hotel Management and Catering Science

HOSPITALITY TRAINING AND DEVELOPMENT

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 2 = 20)$

- 1. What do you understand by the term 'Training'?
- 2. What do you mean by ongoing coaching?
- 3. What is Pedagogy?
- 4. What are the objectives of training programmes?
- 5. What do you mean by job specification?
- 6. Define the learning principles.
- 7. What is resistant in training?
- 8. Mention the benefits of monitoring.
- 9. What do you mean by brainstorming?
- 10. What is pre-opening training?

Part B $(5 \times 5 = 25)$

Answer all questions, choosing either (a) or (b).

11. (a) What are the merits and demerits of training and development?

Or

- (b) Highlight the various training needs.
- 12. (a) Mention of benefits of training to employees.

Or

- (b) Write short notes on performance standards.
- 13. (a) What is learning? How is it related to training?

Or

- (b) Name a few on-the-job training programmes and their benefits.
- 14. (a) Discuss the steps involved in conducting a training programme in a systematic way.

Or

- (b) What are the objectives of good training?
- 15. (a) What are the various problems involved in evaluation of training programmes?

Or

(b) Explain the elements of pre-opening training.

C-5492

2

Answer all questions, choosing either (a) or (b).

16. (a) Why training is essential in an organization? Explain the need of training and development.

Or

- (b) Explain the different methods of training in an organisation.
- 17. (a) Explain the process of job analysis.

Or

- (b) Explain the roles and responsibilities of Training Managers.
- 18. (a) Write an essay on pre-opening training in the hospitality industry.

Or

(b) Explain the procedure for monitoring and evaluation of training programmes.

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M.B.A. DEGREE EXAMINATION, APRIL 2025

Fourth Semester

Hotel Management and Catering Science

HOSPITALITY SECURITY AND SYSTEMS

(2018 onwards)

Duration: 3 Hours Maximum: 75 Marks

 $\mathbf{Part}\,\mathbf{A} \qquad (10 \times 2 = 20)$

- 1. Give examples for Security Programme.
- 2. What is Class 4 Security Service?
- 3. What is Alarm in Safety?
- 4. Define the term "Physical Security Parameter".
- 5. What is key control in Front Office?
- 6. What is Hospitality Service?
- 7. Write the concept of Recreation.
- 8. Name any four Hotel Events.
- 9. Define the term "Cashiering in a Hotel".
- 10. What is Hotel Credit Policies?

Part B

 $(5 \times 5 = 25)$

Answer all questions, choosing either (a) or (b).

11. (a) Write the importance of Hotel Safety and Security.

Or

- (b) State the elements of an effective Safety Management System.
- 12. (a) Bring out the Role of Surveillance Security.

Or

- (b) Enlist the Security Equipments used in Hotel Industry.
- 13. (a) State the key handling procedure in Hotel Industry.

Or

- (b) Write the importance of Lost and found procedure in Hotel.
- 14. (a) Provide the Responsibilities of Engineering Department in Hotel Industry.

Or

- (b) Write the Control Systems in Food and Beverage Control.
- 15. (a) List out the effects of natural Disasters on Tourism and Hospitality.

Or

(b) Write the standard procedure for dealing with bomb threats.

2

Answer all questions, choosing either (a) or (b).

16. (a) Discuss the Safety and Security measures should be taken in a Hotel.

Or

- (b) Explain the steps on implementing an Information Security Programme.
- 17. (a) Elaborate the Communication Systems in Safety and Security.

Or

- (b) Describe the main functions of Human Resource Department of a Hotel.
- 18. (a) Narrate the importance of Computer in Hotel Industry.

Or

(b) Examine the various Types of Medical Emergency on Tourism and Hospitality Industry.